

| SYLVANILLA® | SPECIES and VARIETIES | ORIGINS | Average Net Weight /Pod (kg)* | SALES PRICES | SALES PRICES | SALES PRICES | SALES PRICES / | SALES PRICES / 10 | SALES PRICES / 20 | SALES PRICES / 40 | SALES PRICES / | SALES PRICES / KG | SALES PRICES / KG | SALES PRICES / KG | | | |
|-------------|-----------------------|---------------------|-------------------------------|--------------|--------------|--|----------------|-------------------|-------------------|-------------------|----------------|------------------------|------------------------------|-------------------------------|-----------|-----------|-----------|
| | | | | /KG | /POD | (TUBE 2 Pods (Planifolia) or 1 Pod (Tahitensis, Pompona, Cribbiana, Catatensis)) | 5 PODS | PODS (-2%) | PODS (-4%) | PODS (-6%) | 100 PODS (-8%) | min 1kg (-10% -20 %) | min 2kg 10kg (-15% -25%) | min 12kg 30kg (-30% -40%) | | | |
| | | | | | | | | | | 40 PODS = +KG | | 100 PODS = +KG | | | | | |
| 26 | PLANIFOLIA | BOURBON RED | MADAGASCAR | 0,0035 | CHF 200,00 | CHF 0,70 | CHF 2,90 | CHF 4 | CHF 7 | CHF 13 | CHF 26 | 0,140 | CHF 64 | 0,350 | CHF 170 | CHF 160 | CHF 140 |
| 18C | PLANIFOLIA | GIVREE FENDUE | TANZANIA | 0,0040 | CHF 240,00 | CHF 0,96 | CHF 3,42 | CHF 5 | CHF 9 | CHF 18 | CHF 36 | 0,160 | CHF 88 | 0,400 | CHF 192 | CHF 180 | CHF 168 |
| 25 | PLANIFOLIA | BOURBON | MADAGASCAR | 0,0040 | CHF 337,50 | CHF 1,35 | CHF 4,20 | CHF 7 | CHF 13 | CHF 26 | CHF 80 | 0,252 | CHF 124 | 0,400 | CHF 287 | CHF 270 | CHF 236 |
| 38 | PLANIFOLIA | GOURMET | PHILIPPINES | 0,0040 | CHF 425,00 | CHF 1,70 | CHF 4,90 | CHF 9 | CHF 17 | CHF 33 | CHF 64 | 0,160 | CHF 156 | 0,400 | CHF 361 | CHF 340 | CHF 298 |
| 39 | PLANIFOLIA | GOURMET | SRI-LANKA | 0,0040 | CHF 425,00 | CHF 1,70 | CHF 4,90 | CHF 9 | CHF 17 | CHF 33 | CHF 64 | 0,160 | CHF 156 | 0,400 | CHF 361 | CHF 340 | CHF 298 |
| 17 | PLANIFOLIA | GOURMET | UGANDA | 0,0060 | CHF 361,80 | CHF 2,17 | CHF 5,84 | CHF 11 | CHF 21 | CHF 42 | CHF 82 | 0,240 | CHF 200 | 0,600 | CHF 308 | CHF 289 | CHF 253 |
| 34 | PLANIFOLIA | GOURMET | JAVA INDONESIA | 0,0040 | CHF 588,24 | CHF 2,35 | CHF 6,21 | CHF 12 | CHF 23 | CHF 45 | CHF 88 | 0,160 | CHF 216 | 0,400 | CHF 441 | CHF 382 | CHF 265 |
| 35 | TAHITINES X | X Planifolia | JAVA INDONESIA | 0,0040 | CHF 600,00 | CHF 2,40 | CHF 6,30 | CHF 12 | CHF 24 | CHF 46 | CHF 90 | 0,160 | CHF 221 | 0,400 | CHF 450 | CHF 390 | CHF 270 |
| 28 | POMPONA | X Planifolia RED | MADAGASCAR | 0,0060 | CHF 409,05 | CHF 2,45 | CHF 6,41 | CHF 12 | CHF 24 | CHF 47 | CHF 92 | 0,240 | CHF 226 | 0,600 | CHF 327 | CHF 307 | CHF 266 |
| 31 | PLANIFOLIA | GOURMET | INDIA | 0,0050 | CHF 500,00 | CHF 2,50 | CHF 6,50 | CHF 13 | CHF 25 | CHF 48 | CHF 94 | 0,200 | CHF 230 | 0,500 | CHF 375 | CHF 350 | CHF 300 |
| 18A | PLANIFOLIA | GOURMET | TANZANIA | 0,0060 | CHF 450,00 | CHF 2,70 | CHF 6,90 | CHF 14 | CHF 26 | CHF 52 | CHF 102 | 0,240 | CHF 248 | 0,600 | CHF 360 | CHF 338 | CHF 293 |
| 08A | TAHITENSIS | CANOA | ECUATOR | 0,0040 | CHF 750,00 | CHF 3,00 | CHF 7,50 | CHF 15 | CHF 29 | CHF 58 | CHF 113 | 0,160 | CHF 276 | 0,400 | CHF 638 | CHF 600 | CHF 525 |
| 07 | SONOARENASII | GOURMET | COSTA RICA | 0,0030 | CHF 1 362,50 | CHF 4,09 | CHF 9,68 | CHF 20 | CHF 40 | CHF 78 | CHF 154 | 0,120 | CHF 290 | 0,300 | CHF 527 | CHF 496 | CHF 434 |
| 29 | TSY TAITRA X | X Pompona | MADAGASCAR | 0,0050 | CHF 619,65 | CHF 3,10 | CHF 7,70 | CHF 15 | CHF 30 | CHF 59 | CHF 116 | 0,200 | CHF 285 | 0,500 | CHF 527 | CHF 496 | CHF 434 |
| 39 | PLANIFOLIA | GOURMET | MALAYSIA | 0,0045 | CHF 690,00 | CHF 3,10 | CHF 7,71 | CHF 16 | CHF 30 | CHF 59 | CHF 117 | 0,180 | CHF 286 | 0,450 | CHF 586 | CHF 552 | CHF 483 |
| 37 | PLANIFOLIA | GOURMET | FLORES-INDONESIA | 0,0040 | CHF 799,00 | CHF 3,20 | CHF 7,89 | CHF 16 | CHF 31 | CHF 61 | CHF 120 | 0,160 | CHF 294 | 0,400 | CHF 679 | CHF 639 | CHF 559 |
| 36A | PLANIFOLIA | GOURMET | SULAWESI INDONESIA | 0,0040 | CHF 799,00 | CHF 3,20 | CHF 7,89 | CHF 16 | CHF 31 | CHF 61 | CHF 120 | 0,160 | CHF 294 | 0,400 | CHF 679 | CHF 639 | CHF 559 |
| 17 | PLANIFOLIA | GOURMET | CONGO | 0,0065 | CHF 500,00 | CHF 3,25 | CHF 8,00 | CHF 16 | CHF 32 | CHF 62 | CHF 122 | 0,260 | CHF 299 | 0,650 | CHF 400 | CHF 375 | CHF 300 |
| 26 | POMPONA | X Planifolia | MADAGASCAR | 0,0080 | CHF 407,70 | CHF 3,26 | CHF 8,02 | CHF 16 | CHF 32 | CHF 63 | CHF 123 | 0,250 | CHF 300 | 0,800 | CHF 347 | CHF 326 | CHF 285 |
| 36B | PLANIFOLIA | GIVREE | SULAWESI INDONESIA | 0,0040 | CHF 825,00 | CHF 3,30 | CHF 8,10 | CHF 17 | CHF 32 | CHF 63 | CHF 124 | 0,160 | CHF 304 | 0,400 | CHF 701 | CHF 660 | CHF 580 |
| 19 | PLANIFOLIA | BOURBON | COMORES | 0,0035 | CHF 948,00 | CHF 3,32 | CHF 8,14 | CHF 17 | CHF 33 | CHF 64 | CHF 125 | 0,140 | CHF 305 | 0,350 | CHF 806 | CHF 758 | CHF 664 |
| 32 | PLANIFOLIA | GIVREE | TAIWAN | 0,0040 | CHF 880,00 | CHF 3,52 | CHF 8,54 | CHF 18 | CHF 34 | CHF 68 | CHF 132 | 0,160 | CHF 324 | 0,400 | CHF 748 | CHF 704 | CHF 618 |
| 18B | PLANIFOLIA | GIVREE | TANZANIA | 0,0060 | CHF 600,00 | CHF 3,60 | CHF 8,70 | CHF 18 | CHF 35 | CHF 69 | CHF 135 | 0,240 | CHF 331 | 0,600 | CHF 480 | CHF 450 | CHF 390 |
| 40A | TAHITENSIS | WARIUM | PAPOUA NEW GUINEA | 0,0050 | CHF 740,25 | CHF 3,70 | CHF 9,30 | CHF 19 | CHF 36 | CHF 71 | CHF 174 | 0,250 | CHF 341 | 0,500 | CHF 629 | CHF 592 | CHF 518 |
| 33 | PLANIFOLIA | GOURMET | SUMATRA INDONESIA | 0,0050 | CHF 780,00 | CHF 3,90 | CHF 9,30 | CHF 20 | CHF 38 | CHF 75 | CHF 147 | 0,200 | CHF 359 | 0,500 | CHF 624 | CHF 585 | CHF 468 |
| 47 | TAHITENSIS | TAHITI | TAHITI POLYNESIA | 0,0060 | CHF 1 316,25 | CHF 7,90 | CHF 9,40 | CHF 39 | CHF 77 | CHF 152 | CHF 297 | 0,240 | CHF 727 | 0,600 | CHF 1 119 | CHF 1 053 | CHF 900 |
| 45 | TAHITENSIS | TAHITI | HUAHINE POLYNESIA | 0,0060 | CHF 1 350,00 | CHF 8,10 | CHF 9,60 | CHF 40 | CHF 79 | CHF 156 | CHF 305 | 0,240 | CHF 745 | 0,600 | CHF 1 147 | CHF 1 080 | CHF 920 |
| 53 | PLANIFOLIA | GIVREE | UGANDA ISRAEL | 0,0060 | CHF 675,00 | CHF 4,05 | CHF 9,60 | CHF 20 | CHF 40 | CHF 78 | CHF 152 | 0,240 | CHF 373 | 0,600 | CHF 574 | CHF 540 | CHF 473 |
| 06 | TSY TAITRA X | X Pompona | COSTA RICA | 0,0060 | CHF 1 370,00 | CHF 8,22 | CHF 9,72 | CHF 41 | CHF 81 | CHF 158 | CHF 309 | 0,240 | CHF 756 | 0,600 | CHF 1 165 | CHF 1 096 | CHF 959 |
| 04C | POMPONA | TRADITIONAL | PERU | 0,0080 | CHF 1 029,80 | CHF 8,24 | CHF 9,74 | CHF 41 | CHF 81 | CHF 158 | CHF 310 | 0,200 | CHF 758 | 0,800 | CHF 875 | CHF 824 | CHF 721 |
| 50 | PLANIFOLIA | GOURMET | HAWAII | 0,0030 | CHF 1 384,15 | CHF 4,15 | CHF 9,80 | CHF 21 | CHF 41 | CHF 80 | CHF 156 | 0,120 | CHF 382 | 0,300 | CHF 1 177 | CHF 1 144 | CHF 980 |
| 21 | PLANIFOLIA | BOURBON | REUNION | 0,0045 | CHF 1 054,90 | CHF 4,75 | CHF 10,99 | CHF 24 | CHF 47 | CHF 91 | CHF 178 | 0,180 | CHF 437 | 0,450 | CHF 897 | CHF 844 | CHF 738 |
| 46 | TAHITENSIS | TAHITI | TAHA'A POLYNESIA | 0,0060 | CHF 1 587,00 | CHF 9,52 | CHF 11,02 | CHF 48 | CHF 93 | CHF 183 | CHF 358 | 0,240 | CHF 876 | 0,600 | CHF 1 349 | CHF 1 270 | CHF 1 100 |
| 52 | PLANIFOLIA | GIVREE | THAILAND | 0,0040 | CHF 1 200,00 | CHF 4,80 | CHF 11,10 | CHF 24 | CHF 47 | CHF 92 | CHF 180 | 0,160 | CHF 442 | 0,400 | CHF 1 020 | CHF 960 | CHF 840 |
| 03 | CRIBBIANA | CHESIBIK | GUATEMALA | 0,0060 | CHF 1 600,00 | CHF 9,60 | CHF 11,10 | CHF 48 | CHF 94 | CHF 184 | CHF 379 | 0,252 | CHF 883 | 0,600 | CHF 1 360 | CHF 1 280 | CHF 1 120 |
| 09A | POMPONA* | FRENCH GUIANA-EMICA | FRENCH GUIANA* | 0,0080 | CHF 1 699,70 | CHF 10,30 | CHF 11,70 | CHF 52 | CHF 101 | CHF 198 | CHF 388 | 0,200 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 15 | PLANIFOLIA | GOURMET | SAO TOME E PRINCIPE | 0,0040 | CHF 1 299,00 | CHF 5,20 | CHF 11,89 | CHF 26 | CHF 51 | CHF 100 | CHF 195 | 0,160 | CHF 478 | 0,400 | CHF 1 104 | CHF 1 039 | CHF 909 |
| 24 | PLANIFOLIA | GIVREE | MAURITIUS | 0,0030 | CHF 1 818,00 | CHF 5,45 | CHF 12,41 | CHF 27 | CHF 53 | CHF 105 | CHF 205 | 0,120 | CHF 502 | 0,300 | CHF 1 545 | CHF 1 454 | CHF 1 273 |
| 55 | BAHIANA* | GOURMET | BRAZIL* | 0,0040 | CHF 2 600,00 | CHF 10,40 | CHF 11,90 | CHF 52 | CHF 102 | CHF 198 | CHF 379 | 0,252 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 44 | PLANIFOLIA | GOURMET | VANUATU | 0,0040 | CHF 1 399,20 | CHF 5,60 | CHF 12,69 | CHF 28 | CHF 55 | CHF 107 | CHF 210 | 0,160 | CHF 515 | 0,400 | CHF 1 189 | CHF 1 120 | CHF 960 |
| 20 | PLANIFOLIA | GOURMET | MAYOTTE | 0,0040 | CHF 1 450,00 | CHF 5,80 | CHF 13,10 | CHF 29 | CHF 57 | CHF 111 | CHF 218 | 0,160 | CHF 534 | 0,400 | CHF 1 233 | CHF 1 160 | CHF 1 015 |
| 09B | POMPONA* | GRANDIFLORA STELLA | FRENCH GUIANA* | 0,0080 | CHF 1 833,10 | CHF 14,66 | CHF 16,16 | CHF 73 | CHF 144 | CHF 289 | CHF 573 | 0,200 | CHF 1 488 | 0,600 | CHF 2 288 | CHF 2 160 | CHF 1 800 |
| 41 | PLANIFOLIA | GOURMET | NEW CALEDONIA | 0,0040 | CHF 1 487,75 | CHF 5,95 | CHF 13,40 | CHF 30 | CHF 58 | CHF 114 | CHF 224 | 0,160 | CHF 547 | 0,400 | CHF 1 265 | CHF 1 265 | CHF 1 080 |
| 48 | TAHITENSIS | HAAPAPE | BORABORA POLYNESIA | 0,0080 | CHF 1 520,00 | CHF 12,16 | CHF 13,66 | CHF 61 | CHF 119 | CHF 233 | CHF 457 | 0,320 | CHF 1 119 | 0,800 | CHF 1 292 | CHF 1 216 | CHF 1 040 |
| 22 | PLANIFOLIA* | GIVREE | REUNION* | 0,0030 | CHF 1 999,80 | CHF 6,00 | CHF 13,50 | CHF 30 | CHF 59 | CHF 115 | CHF 226 | 0,120 | CHF 552 | 0,300 | CHF 1 292 | CHF 1 216 | CHF 1 040 |
| 10 | PLANIFOLIA* | GOURMET | DOMINICA* | 0,0050 | CHF 2 065,39 | CHF 10,33 | CHF 22,15 | CHF 52 | CHF 101 | CHF 198 | CHF 388 | 0,200 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 01 | PLANIFOLIA | GOURMET | MEXICO | 0,0040 | CHF 1 600,80 | CHF 6,40 | CHF 14,31 | CHF 32 | CHF 63 | CHF 123 | CHF 249 | 0,160 | CHF 589 | 0,400 | CHF 1 361 | CHF 1 281 | CHF 1 121 |
| 42 | PLANIFOLIA | GIVREE | NEW CALEDONIA | 0,0040 | CHF 1 699,12 | CHF 6,80 | CHF 15,09 | CHF 34 | CHF 67 | CHF 130 | CHF 256 | 0,160 | CHF 625 | 0,400 | CHF 1 444 | CHF 1 360 | CHF 1 160 |
| 49 | TAHITENSIS | HAAPAPE | RAIA'TEA POLYNESIA | 0,0080 | CHF 1 800,00 | CHF 14,40 | CHF 15,90 | CHF 72 | CHF 141 | CHF 276 | CHF 541 | 0,320 | CHF 1 325 | 0,800 | CHF 1 440 | CHF 1 360 | CHF 1 160 |
| 43 | POMPONA | SCHIEDE | NEW CALEDONIA | 0,0080 | CHF 1 750,00 | CHF 14,00 | CHF 15,50 | CHF 70 | CHF 137 | CHF 269 | CHF 526 | 0,320 | CHF 1 288 | 0,800 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 05 | COSTARICENSIS | GOURMET | COSTA RICA | 0,0120 | CHF 1 250,01 | CHF 15,00 | CHF 16,50 | CHF 75 | CHF 147 | CHF 288 | CHF 564 | 0,480 | CHF 1 063 | 1,200 | CHF 1 265 | CHF 1 000 | CHF 875 |
| 02 | POMPONA | SCHIEDE | MEXICO | 0,0120 | CHF 1 375,00 | CHF 16,50 | CHF 18,00 | CHF 83 | CHF 162 | CHF 317 | CHF 620 | 0,480 | CHF 1 031 | 1,200 | CHF 1 265 | CHF 963 | CHF 756 |
| 56 | PLANIFOLIA | GOURMET | TIMOR LESTE | 0,0060 | CHF 620,00 | CHF 3,72 | CHF 8,94 | CHF 19 | CHF 36 | CHF 71 | CHF 140 | 0,240 | CHF 342 | 0,600 | CHF 527 | CHF 496 | CHF 434 |
| 23 | PLANIFOLIA* | FRAICHE | REUNION* | 0,0060 | CHF 2 833,40 | CHF 17,00 | CHF 18,50 | CHF 85 | CHF 167 | CHF 326 | CHF 671 | 0,252 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 04B | POMPONA | OILY XL | PERU | 0,0130 | CHF 1 408,00 | CHF 18,30 | CHF 19,80 | CHF 92 | CHF 179 | CHF 351 | CHF 688 | 0,520 | CHF 1 197 | 1,200 | CHF 1 265 | CHF 963 | CHF 756 |
| 12 | PLANIFOLIA* | GOURMET | GUADELOUPE* | 0,0050 | CHF 2 000,00 | CHF 10,00 | CHF 21,50 | CHF 50 | CHF 98 | CHF 192 | CHF 380 | 0,200 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 13 | PLANIFOLIA* | GIVREE | GUADELOUPE* | 0,0040 | CHF 2 582,40 | CHF 10,33 | CHF 22,16 | CHF 52 | CHF 101 | CHF 198 | CHF 388 | 0,200 | CHF 960 | 0,600 | CHF 1 488 | CHF 1 400 | CHF 1 200 |
| 04A | POMPONA | OILY XXL | PERU | 0,0150 | CHF 1 440,00 | CHF 21,60 | CHF 23,10 | CHF 108 | CHF 212 | CHF 353 | CHF 812 | 0,255 | CHF | | | | |